SHUBHAM MITTAL

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ACADEMIC QUALIFICATIONS

Year	Degree/Certificate		Institution	CGPA/%/CPI
2018	B.Tech	Civil-Major	Indian Institute of Technology, Kanpur	6.2/10
		IME-Minor		7.3/10
2012	Class 12 : CBSE Board		Ess Ess Convent Senior Sec. School, Agra	92.8 %
2010	Class 10 : CBSE Board		Ess Ess Convent Senior Sec. School, Agra	9.2/10

SCHOLASTIC ACHIEVEMENTS

- Secured AIR-2118 with a position amongst top 0.15% in IIT-JEE 2013 Advance (out of 1.4 million aspirants)
- Obtained 99.17 percentile in Verbal Ability & Reading Comprehension section of CAT-2017 (Overall: 92.6 percentile)
- Awarded Certificate of Merit from Hindustan Talent Respect 2010 for securing 1st position in Class 10 CBSE Boards

INTERNSHIP

Data Analyst, 1LearnApp

(July'18-Aug'18)

- Performed user analysis from app data to extract insights aimed towards the improvement of online marketing spending
- Build data cleansing, transformation, analysis & visualization Python scripts for reducing question-to-insight processing time
- Ideated a new quiz feature for the app and saw through its initial development phases

Under-Graduate Research Project

Detailed Analysis of Time-Series Rainfall-Runoff (RR) Neural Network (NN) Modelling

(Aug'17-Nov'17)

- Mentored by Prof. Ashu Jain, Department of Civil Engineering, IIT Kanpur
- Performed analytical & graphical Exploratory Data Analysis on pre-processed data using pandas & matplotlib libraries
- Build Multi-Layer Perceptron Neural Networks (MLPNN) using Keras (sequential API) to model RR hydrologic process
- Assessed state-of-the-art **optimization** algorithm **Adam** & **activation** function **Rectifier**'s performance as model parameters
- Wrote a comprehensive <u>analysis</u> of MLPNN models (**AARE** <5.7%) in comparison with conceptual ones (**AARE** >34.7%)

ENGINEERING PROJECTS

<u>Factors Affecting Impulse Buying Behavior of IITK Residents</u> - Prof. Shanker Prawesh, IME Dept., IIT Kanpur

(Jan'18-Apr'18)

- Collected Likert-scale data through online survey, pre-processed it on Excel & performed preliminary analysis on IBM SPSS
- Compiled a **Descriptive-Research** design <u>report</u> on **Hypothesis Testing** after **Correlation** & **Regression** analysis (*Group of 4*) <u>Knowledge Extraction from Rainfall-Runoff NN Models</u> - *Prof. Bhaskardas Gupta, ME Dept., IIT Kanpur* (*Feb'18-Mar'18*)
 - Converted a M.Tech Thesis into an academic paper using LaTeX following IEEE conference based formatting guidelines
 - Presented the paper to a group of more than 30 as a part of "Scholarly Communication" coursework

<u>HealWork – A Big Data Application</u> (Group of 2) - Prof. Veena Bansal, IME Dept., IIT Kanpur

(Jan'17-Feb'17)

- Conceptualized a Big Data application to facilitate information retrieval & peer-to-peer communication in healthcare
- Prepared a report on application's proposed features using **Data-Flow diagrams** & gave a poster presentation

<u>Credit Risk Management Using Al Techniques</u> (Report) - Prof. Ashu Jain, Civil Dept., IIT Kanpur

(Aug'16-Nov'16

- Developed a Neural Network (NN) model for predicting credit delinquents using a credit dataset from UCI ML Repository
- Achieved an approx. 80% accuracy rate using a **3-layer** with **24 hidden layer neurons** NN developed in **MATLAB** NN Toolbox

Position Of Responsibility

Head Marketing (Media and Publicity), Techkriti'16-International Technical Festival, IIT Kanpur

(April'15-April'16)

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Leadership	 Formulated strategies & scheduled year-long activities to improvise festival's reach in its 22nd edition Spearheaded a 3-tier team of 50+ executives to organize one of the largest technical festival of India Mentored around 350 campus ambassadors to ensure fest's nation-wide promotion 		
Initiatives	 Generated advertising revenue with MTv and others Landed effective deals with entertainment companies like The Viral Fever & VH1 Approached leading international tech organizations, Mars One & MIT Media Lab for Talk Series 		
Achievements	 Handled media marketing deals worth >INR 50 Lakhs (max. till date) during tenure Contacted around 200 media corporations with success rate of 25.0% (highest till date) Landed full page ads in The Telegraph, Amar Ujjala, Digit, Business World, et al. Live festival coverage on Sahara Samay, K News & Al-Jazeera 		

EXTRA-CURRICULAR ACTIVITIES

- Served as Secretary, Aeromodelling Club (2014-15) & organized club activities like lectures, promotion, workshops, et al.
- Won 3rd Prize (INR 5,000) at National Boeing Competition held during Techkriti'14

TECHNICAL SKILLS

Programming Languages	Python, SQL, R, C
Software Packages/Editors	GitHub, PowerBI, Jupyter, Adobe Photoshop, MS Office Suite, IBM SPSS, LaTeX

RELEVANT COURSES

- Intro. to AI Techniques Marketing Research Fundamentals in Computing Management of Technology Applied Game Theory
- Probability & Statistics Advanced Statistical Methods for Business Analytics Big Data for Management Social Media Analytics